



HELPING BUSINESSES SELL TO THE GOVERNMENT

SERVICES OFFERED:

- Determining suitability for government contracting
- Understanding the language and basics of contracting
- Researching and identifying government agencies that are looking for your products and services
- Securing necessary federal, state, and local government registrations
- Assistance in applying for small business certification programs including 8(a), HUBZone, Small Disadvantaged Business (SDB), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and more
- Help registering with the System for Award Management (SAM)
- Reviewing solicitations, proposal documents, and making recommendations
- Assisting with preparing competitive bid proposals
- Providing educational workshops on how to do business with the government

Federal, state and local governments spend more than \$800 billion annually with small businesses. Many businesses overlook selling to the government because of frustrations of trying to navigate through the system and red tape. The Illinois Procurement Technical Assistance Center (PTAC) at SIU helps business owners identify opportunities and navigate through the process so they can sell their goods and services to the government.

The Illinois PTAC at SIU provides no-cost, confidential, one-on-one advising to help southern Illinois businesses grow.

To find out whether government contracting is an opportunity for your business, call 618-536-2355, email ptac@siu.edu or visit ptac.siu.edu

ILLINOIS
PTAC

SIU SOUTHERN ILLINOIS UNIVERSITY
CARBONDALE **INNOVATION AND
ECONOMIC DEVELOPMENT**

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